ACCT COLLINS MINING OF SYDNEY

ALL NEGOS AND/OR EVENTUAL FIXTURE TO BE KEPT STRICTLY

P RIVATE AND CONFIDENTIAL

MV "LUCIANO PAVAROTTI"

ITALIAN FLAG 1989 BULK CARRIER

165,213 METRIC TONS DWT (DEADWEIGHT) ON 17.61 M (METERS) SSW (AT SUMMER SALT WATER)

GRAIN CAPACITY 6,214,913 CUFT (CUBIC FEET)

9HOHA) (9 HOLDS/9 HATCHES)

LOA (LENGTH OF OVERALL) 279.9 / BEAM 45 M

DESCRIPTION AS PER OWNER'S OFFER

ITINERARY – ETA (ESTIMATED TIME OF ARRAIVAL) TOKYO BAY TO DISCHARGE COAL 24 NOV 1998

ETS (ESTIMATED TIME OF SAILING) 1<sup>ST</sup> DECEMBER THEN BALLAST TO LOADPORT

ESTIMATED INTAKE 130,000 BASIS ROTTERDAM 120,000 BASIS ZEEBRUGGE

130,000MT 10PCT MOLOO (MORE OR LESS OWNERS' OPTION) COAL IN BULK

LOAD – 1 SB (SAFE BERTH) NEWCASTLE CHOPT (CHARTERERS OPTION) 1 SB PORT KEMBLA

DISCH – 1SB ROTTERDAM CHOPT ZEEBRUGGE CHOPT 1 SAFE BERTH ANTWERP

LAYCAN (*LAYDAYS AND CANCELLING DATE*): DECEMBER 10/30 1999 (TO BE NARROW TO A 15 DAY SPREAD UPON FIXING)

LOAD – 35,000MT SHINC (SUNDAYS HOLIDAYS INCLUDED) BUT LOCAL HOLIDAYS ALWAYS EXCLUDED

DISCH – 35,000MT SHINC BUT LOCAL HOLIDAYS ALWAYS EXCLUDED

OR CHOPT 25,000MT SHINC BUT LOCAL HOLIDAYS ALWAYS
EXCLUDED

12 HRS TT (TURN TIME) BENDS (BOTH ENDS) USC

NOR (NOTICE OF READINESS) ATDNSHINC (ALL TIME DAY AND NIGHT SHINC) WIPON (WHETHER IN PORT OR NOT), WIBON (WHETHER IN BERHT ON NOT), WIFPON (WHETHER IN FREE PRATIQUE OR NOT), WECCON (WHETHER ENTRY OF CUSTOMS CLEANRANCE OR NOT). IF THE VESSEL FAILS CUSTOMS CLEARANCE OR FREE PRATIQUE THEN TIME FROM

## FAILING UNTIL PASSING NOT TO COUNT.

FREIGHT(S):

BASIS 35,000MT SHINC DISCHARGE

USD10.35 PMT FIOT (FREE IN, OUT AND TRIMMED) BASIS ROTTERDAM DISCHARGE

USD10.35 PMT FIOT BASIS ANTWERP DISCHARGE

USD10.00 PMT FIOT BASIS ZEEBRUGGE DISCHARGE

FOR 25,000MT SHINC DISCHARGE

USD10.50 PMT FIOT BASIS ROTTERDAM DISCHARGE

USD10.50 PMT FIOT BASIS ANTWERP DISCHARGE

USD10.35 PMT FIOT BASIS ZEEBRUGGE DISCHARGE

CHARTERER TO DECLARE LOADPORT ON FIXING AND DISCHARGE PORT AND DISCHARGE SPEED ONE DAY PRIOR ETA LOADPORT

DHD (DEMURRAGE HALF DESPATCH) USD12,000 LAYTIME NON REVERSIBLE BENDS

FREIGHT PAYABLE 90 PERCENT WITHIN 7 BANKING DAYS

AFTER S/R B/L (SIGNING/RELEASING BILLS OF LADING)

BALANCE WITHIN 20 DAYS OF COMPLETION DISCHARGE

CHABE (CHARTERERS AGENTS BOTH ENDS)

DRAFT RESTRICTIONS AT BOTH LOAD AND DISCH PORTS TO BE OWNER'S RISK AND RESPONSIBILITY

SHIFTING BETWEEN ANCHORAGE AND/OR WAITING BERTH TO LOAD/DISCHARGE BERTHS NOT TO COUNT AS LAYTIME EVEN IF THE VESSEL IS ON DEMURRAGE

EXTRA INSURANCE IF ANY DUE TO VSLS AGE/FLAG/CLASSIFICATION OR OWNERSHIP TO BE FOR OWNER'S ACCOUNT

SUB MUTUAL AGREEMENT OF CHARTERER'S AMWELSP C/P

SUB STEM AND RECEIVER'S APPROVAL LATEST 2 WORKING DAYS AFMT (AFTER MAIN TERM FIXED)

2.5 PERCENT ADDCOMM (ADDRESS COMMISION), 1.25 PERCENT COMM (COMMISION = BROKERAGE) TO G.M.T. CHARTERING, LONDON AND 1.25 PERCENT COMM TO ISLAND VIEW BROKERING, HONGKONG