

(1) Charter party	(2) Hire	(3) Freight
(4) Contract of affreightment	(5) Consecutive voyage charter	(6) Bulk cargo/break bulk cargo
(7) FIOST	(8) Bulk carrier	(9) Hatch
(10) Standard form C/P	(11) Proforma C/P	(12) Broker
(13) ISM Code	(14) Ship management company	(15) Baltic Exchange
(16) BDI	(17) LNG carrier	(18) Chartered-in vessel operation model
(19) Set off/hedge	(20) Tramp shipping	(21) Ultra large bulk carrier
(22) BIMCO	(23) Sub-let	(24) Market fixture
(25) Sector market	(26) Handy size/supramax ship	(27) Capsize ship
(28) Panamax ship	(29) Port due/dockage	(30) Running costs/fixed costs
(31) Viable costs	(32) Canal toll	(33) Agency commission
(34) LOA, draft, breadth	(35) Ballast tank	(36) Deadweight
(37) Gross/net tonnage	(38) OBO carries	(39) General arrangement plan
(40) Classification societies	(41) 5 main bulk cargoes	(42) Stowage factor
(43) Charterers	(44) Outturn/intaken quantity	(45) Lumpsum freight
(46) Deadfreight/ deadweight all told	(47) 5 % more or less owner's option	(48) Voyage estimate
(49) Spot market	(50) Fair wear and tear	(51) Trip time charter
(52) Surveyor	(53) Bareboat charter/demise charter	(54) Lease and purchase contract/financial leasing
(55) Main terms	(56) Riders/side clauses	(57) Additional clause, addendum or side letter
(58) Head charter/ sub-charter	(59) Statement of fact/time sheet	(60) Our word our bond
(61) Demurrage/dispatch money	(62) Notice of readiness/NOR	(63) LAY/CAN
(64) Protecting or	(65) Ship husbandry	(66) Fixture note

supervisory agent	agent	
(67) GENCON	(68) Private form C/P	(69) Firm offer/counter offer
(70) Subject stem/subject open	(71) Market fixture	(72) Stevedore damage
(73) Principal/agent	(74) Brokerage	(75) Berth/Port C/P
(76) Conditional fixing	(77) Warranty of authority	(78) The Baltic Exchange Code of Ethics
(79) Ship disbursement	(80) Disponent owner	(81) Bale/grain capacity
(82) Vessel's position, anticipatory breach of contract, cancelling date	(83) Full and complete, full and down	(84) Safe port, safe berth
(85) Or so near thereto clause	(86) 10 WWD SHEXUU/EIU	(87) Arrived ship
(88) Once on demurrage always on demurrage	(89) Shifting costs	(90) Cesser clause and lien clause
(91) CONGENBILL	(92) Ice clause	(93) Address commission
(94) Ballast voyage	(95) Whether in berth or not	(96) Waiting time to be counted as laytime
(97) Running day/WWD	(98) Reversible laytime, laytime all purposes	(99) Customary quick dispatch/CQD